

Utility CEO Forum

The Utility CEO exclusive meeting spaces in Africa
Cape Town | Nairobi | Douala | Lagos

**If you want to go fast, go alone. If you
want to go far, go together.**

African proverb

WHAT IS THE CEO FORUM?

The Utility CEO Forums are closed door boardroom meetings, by invitation only and facilitated under Chatham House Rules. The interactive and collaborative platforms foster dialogue through confidentiality and trust, allowing utility CEOs an opportunity to tackle the most pressing topics and challenges they are facing. The Utility CEO Forums pave the way for transformation by discussing issues of strategic planning, financing models and regional centres of excellence throughout Africa.

Utility CEO Forum : Africa in Cape Town, South Africa (co-located with African Utility Week 14 – 16 May 2019) is the largest of the five forums. The forum provides a dynamic and unique platform to discuss and compare utilities challenges all over the continent. Peers and facilitators debate issues such as financial viability, challenge new ideas and advise towards common strategic goals.

The regional **Utility CEO Forum: East Africa** in Nairobi, Kenya (co-located with Future Energy East Africa, 12 – 13 September 2018) as well as stand alone **Utility CEO Forum: West Africa** in Dakar, Senegal (4 – 5 December 2018) and **Utility CEO Forum: Central Africa** in Douala, Cameroon (3 – 4 July 2019) will focus on similar challenges and best practices, to continue the debate at a regional level, including crossborder cooperation.

Utility CEO Forum: Nigeria in Lagos, Nigeria (co-located with Future Energy Nigeria, 13 – 14 November 2018) will enable all Nigerian utilities (including Discos and Gencos) to focus on in-country challenges.



5 Exclusive meetings

focusing on



Pan African forum, Regional forums for Central, West, East Africa, and National forum for Nigeria

under



Chatham House Rules

6 Expert partner opportunities

and



Confidential post forum reports

Selected participation for total engagement

PREVIOUS POWER AND WATER CEO FORUM PARTICIPATION

- Abuja Electricity Distribution Company
- Benin Electricity Distribution Company
- Bloemwater
- Botswana Power Corporation
- Central Region Water Board of Malawi
- City Power
- Compagnie Ivoirienne d'Electricite
- Copperbelt Energy Corporation
- East Rand Water Care
- EGENCO
- Eko Electricity Distribution Company
- Electricidade de Mocambique
- Electricity Company Of Ghana
- ENELEC
- ENEO
- ENERCA
- ErongoRed
- Escom Malawi
- Eskom
- Eskom Uganda
- Ethiopian Electric Power
- Ethiopian Electric Utilities
- GRIDCO Electricity
- Ibadan Electricity Distribution Company
- Ikeja Distribution Company
- Kaduna Electricity Distribution Company
- Kano Electricity Distribution Company
- KRIBRI POWER
- Lesotho Electricity Company
- Liberia Water & Sewer Corporation
- Lilongwe Water Board
- Moshi Urban Water Supply & Sanitation Authority
- Nairobi City Water & Sewerage Company
- Nampower
- National Water & Sewerage Corporation
- Nored Electricity
- North South Power
- Oshakati Premium Electricity
- Port Harcourt Electricity Distribution Company
- Rand Water
- Salvaco
- SENELEC
- Shiroro Hydro
- SNE Congo Brazaville
- Société Nationale d'Electricité du Burkina Faso (SONABEL)
- SONATREL
- South Sudan Electricity Corporation
- Southern Region Water Board of Malawi
- Swaziland Water Services Corporation
- Umeme
- Volta River Authority
- Zambezi River Authority
- Zimbabwe Transmission Company

BECOME A CEO FORUM PARTNER AND SHAPE THE FUTURE OF AFRICAN UTILITIES

These are the only forums that allows you to:

- Engage with utility leaders in a private, facilitative and protective environment for CEOs.
- Build long term relationships and gain the trust of key decision makers (regional forums, monthly newsletter, post-forum reports). Participate in in-depth and honest discussions about the challenges currently facing utilities in Africa to learn their underlying business needs first-hand.
- Get to know the CEOs in a more relaxed and social setting such as exclusive dinners and site seeing tours.
- Share thoughts on leadership opportunities or challenges in regular engagements and through the expert panel to be seen as the leader within your field of expertise.
- Benefit from insights, experience and best practice from king-buyers as well as co-experts.
- Walk away with a highly sought reference from the expertise demonstrated to the CEOs at the forum.

The CEO Forum provides a unique platform to assist you with building relationships, based on trust and knowledge sharing, with Utility CEOs. For optimum results, we highly recommend you confirm your participation early and attend more than one forum.

"The forum is beneficial because it raises awareness of the issues faced by Utility CEOs. It was a great forum."

Joel Kontchou, CEO, ENEO, Cameroon.



Only a limited number of partnerships are offered to maintain a low utility-to-partner ratio and foster a relaxed environment of trust for all attendees. As a partner, you will have a seat on the expert panel and give advice when needed during the entire forum, fields of expertise are not limited to the ones listed below.

HOST CEO FORUM PARTNER

This is reserved for the utility or company that would like to sponsor the CEO dinner including the welcoming speech and closing remarks of the forum.

CONSULTING PARTNER

This partnership is reserved for a leading consulting company that can provide advisory services, such as assistance with contracts, and share business acumen depending on the specific issues highlighted by CEOs during our research.

FINANCIAL PARTNER

The Utility CEO Forum financial partner will allow a financial or investment group to lead the way in advising utilities as they prepare to plan and finance power projects.

TECHNOLOGY PARTNER

This partnership gives a company the opportunity to engage with utility leaders on technology issues and solutions aimed at improving operation efficiency.

PROJECT MANAGEMENT PARTNER

This is an ideal opportunity for a developer, EPC or project management expert to share best practice or advice for project development or implementation.

LEGAL PARTNER

The legal partner will give the utility executives access to top legal advice within this sector and answer all legal questions during discussions.

PARTNER FEATURES

Knowledge and networking

- One senior level representative to attend the forum on the expert panel
- Second representative to join lunches and networking functions
- Two invitations to the CEO dinner
- Access to African Power & Energy Elites Network membership (includes access to the Elites lounge)

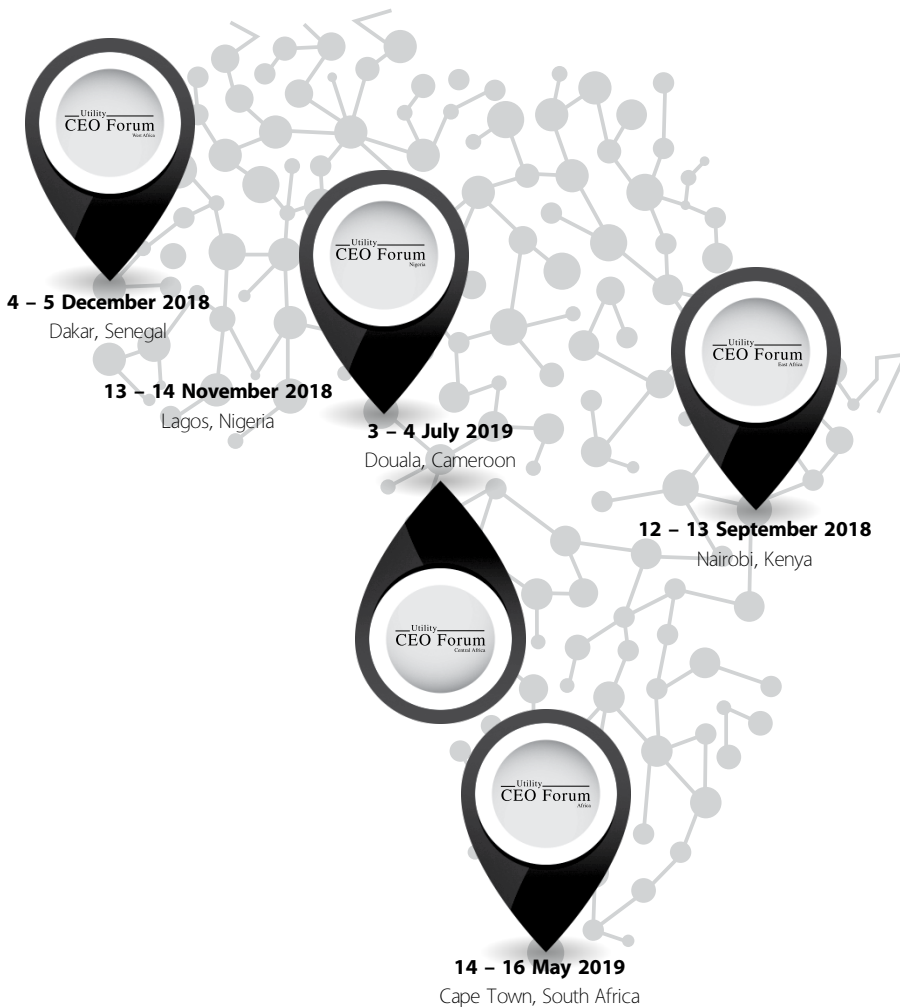
Branding

- Partner logo on all CEO Forum branding
- Pull-up banner in the boardroom for the duration of the meetings
- Opportunity to give branded gifts at the forum
- Branded content in the post-forum report and in monthly newsletters (depending on your package)
- 25 words description on the Utility CEO Forum's website
- Interview on the CEO Forum website

HOST UTILITIES & TRUSTED PARTNERS



EVENTS IN OUR PORTFOLIO



"This forum offers an opportunity to meet the Utility leaders in the region which is very rare"

Thierry Bendima CEO, ENERCA, Central African Republic.



CONTACT US

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